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#### **Non-GAAP Financial Measures**

This presentation includes Adjusted EBITDA from continuing operations and Free Cash Flow, which are non-GAAP financial measures. We define Adjusted EBITDA from continuing operations as our net (loss) income from continuing operations calculated in accordance with GAAP, plus the sum of income tax (benefit) expense, net interest expense, depreciation and amortization and further adjusted to exclude certain items of a significant or unusual nature, including but not limited to related party management fees, foreign exchange gains or losses on cash, unrealized gains or losses on derivatives, gains or losses on the sale of businesses and non-current assets, restructuring, asset impairment and other related charges, operational process engineering-related consultancy costs, non-cash pension income or expense, strategic review and transaction-related costs and executive transition charges.

The Company defines Free Cash Flow as Adjusted EBITDA from continuing operations less capital expenditures.

Reconciliations of Adjusted EBITDA from continuing operations to net (loss) income from continuing operations, the most directly comparable GAAP financial measure, are included on slide 22 to this presentation. A reconciliation of Free Cash Flow is also included on slide 22 to this presentation. The Company has included Adjusted EBITDA from continuing operations in this presentation because it is a key measure used by our management team to evaluate our operating performance, generate future operating plans and make strategic decisions. The Company has included Free Cash Flow because it believes it is a key measure that provides information to management and investors about the amount of cash generated from operations that is available for mandatory payment obligations, investment opportunities and potentially available to return to investors. Accordingly, the Company believes that Adjusted EBITDA from continuing operations and Free Cash Flow provide useful information to investors and others in understanding and evaluating its operating results in the same manner as its management team and board of directors. Each of Adjusted EBITDA from continuing operations and Free Cash Flow has limitations as a financial measure and you should not consider it in isolation or as a substitute for analysis of the Company's results as reported under GAAP.

Guidance for fiscal year 2021, where adjusted, is provided on a non-GAAP basis, which the Company will continue to identify as it reports its future financial results. The Company cannot reconcile its expected Adjusted EBITDA to net income under "2021 Outlook" without unreasonable effort because certain items that impact net income and other reconciling metrics are out of the Company's control and/or cannot be reasonably predicted at this time.

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#### **Today's Presenters**







#### Agenda

- Key Business Takeaways & Q1 Highlights
- Business Update
- Q1 2021 Financial Performance
- 4 2021 Outlook
- 5 Conclusion / Q&A



# **Key Takeaways & Q1 Highlights**







#### **Key Takeaways**

#### As mobility increases, Pactiv Evergreen is the best positioned to benefit

- 1Q21 Foodservice Adj. EBITDA up 9% y/y, Food Merchandising Adj. EBITDA up 4% y/y despite impact from COVID-19 and Winter Storm Uri
- Volume recovery continues with volumes up +3% in March y/y
- 1Q21 performance experienced a significant negative impact due to Winter Storm Uri and a planned cold mill outage
- Beverage Merchandising operational review and Next Generation PTVE Waste Elimination program in progress with updates in coming months
- Repaid the remaining \$59 million of aggregate principal of our 5.125% Notes in February 2021



#### Q1 2021 Highlights

- Net revenue of \$1,164mn
  - Down 4% v 1Q20 primarily due to COVID-19 impacts and lower pricing primarily due to lower raw material cost pass through
  - Net revenues up 7% y/y for March 2021
- Net loss from continuing operations of \$11mn
  - EPS from continuing operations (\$0.07)
- Adjusted EBITDA<sup>(1)</sup> of \$77mn
  - 1Q21 Adj. EBITDA impacted y/y by \$39mn from Winter Storm Uri, estimated \$38mn from COVID-19 and \$16mn due to a planned cold mill outage
- Our SIP is on track and delivered \$23mn of Adjusted EBITDA<sup>(1)</sup> benefit in Q1

\$1,164 million
of Net Revenue

**\$77 million**of Adjusted EBITDA<sup>(1)</sup>

\$17 million
of Free Cash Flow<sup>(1)</sup>



## **Business Update**







#### **Adjusted EBITDA Growth Drivers**



#### **Post COVID-19 Rebound**

Recovery in demand as in-person dining and morning commutes resume and non-commercial segments re-open (e.g. school, travel & leisure), along with a decrease in overall cost as COVID-19 related costs (e.g. PPE, cleaning, etc.) subside



#### **Secular Tailwinds**

Benefit from secular trends including increased e-Commerce food delivery and QSR growth



#### **Sustainability**

Product portfolio that allows customers to meet their sustainability goals



## New Product / Material Development

Leverage manufacturing and design capabilities to create innovative new products



#### **Cost Initiatives**

Continued focus on operational and cost improvements



#### **Driving Towards ESG Excellence**









Reduce emissions and energy use

Protect the sustainability of our forests

Minimize water use

Decrease waste going to landfill

Increased certified fiber use from 23% in 2019 to 30% in 2020

Received MVP Award for supporting a stronger and sustainable energy grid by Enel X (NASDAQ: ENOC) Facilities in Illinois, Pennsylvania, Ohio, Virginia, and West Virginia Implement our Four R's approach to our materials and products

Collaborate across the value chain to drive the Four R's

Design innovative materials and products

Launched 10 new sustainable SKUs in Q1 2021, all fiber-based Champion a culture of safety at work and at home

Attract, empower and retain the best team

Embrace diversity and inclusion

Support the communities in which we work and live

Maintained all safety metrics below tolerances for Q1 2021 Overall safety performance over 3x better than industry average

Program
Rewards community
engagement by employees and
their families

Launched new GiveBack

Oversight by independent, diverse board

Implement defined executive compensation practices

Ensure strict and transparent audit processes

Foster a culture of integrity and ethics

Formalized executive compensation policies

100% team completion of anti-corruption training seminars in Q1 2021

Learn more at investor.pactivevergreen.com/esg



#### **Key Focus Areas for Innovation**

#### Completion of our EarthChoice new product launches

- 94 new EarthChoice products added to portfolio with 22 launched in 1Q21
- Products made from 6 different sustainable materials
- Sustainability-oriented products align with today's customer preferences for alternative materials

#### Focus on food safety and tamper evident packaging

- Incorporating patent pending tamper evident closures into multiple paper carton categories
  - Addresses the need for security in home delivery applications
- Broadening tamper evident lineup of PET hinged lid containers in the Supermarket channel
  - Produced with post consumer recycled (PCR) material

#### Ongoing commercial synergy opportunities with combined Pactiv Evergreen

- Developed \$6mn EBITDA of synergy value in 2020 being executed on in the 2021 plan
- Identified \$25mn EBITDA of additional synergy projects in process of scoping & execution





#### A Continued Focus on Improvement Initiatives

Completion of \$661mn SIP by end of 2021 with ~2-2.5 years payback



**Beverage Merchandising Operational Review** 



**Launch of Next Gen PTVE Waste Elimination Program** 



A more profitable Pactiv Evergreen



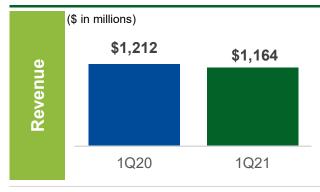
# Q1 2021 Financial Performance





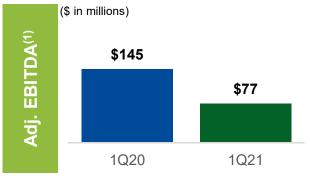


#### **1Q 2021 Financial Performance**



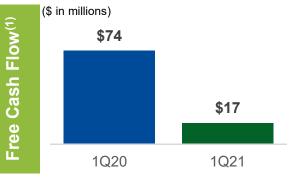
#### • Q1 2021 revenue down 4% year-over-year

- Lower volume driven by COVID-19 impacts and lower pricing
- Revenue up 7% y/y for month of March (up across all segments)



#### Q1 2021 Adj. EBITDA<sup>(1)</sup> down 47% year-over-year

- Foodservice and Food Merchandising Adj. EBITDA up y/y 9% and 4%, respectively
- Beverage Merchandising Adj. EBITDA down significantly primarily due to Winter Storm Uri and a cold mill outage



#### Free Cash Flow<sup>(1)</sup> down 77% year-over year

Driven by lower Adjusted EBITDA<sup>(1)</sup>



#### Pactiv Evergreen Quarterly Highlights – By Segment

(\$ in millions)	Foodservice			
	Q1 2021	Q1 2020	YoY %	
Net Revenue	\$454	\$473	(4%)	
Adjusted EBITDA	\$61	\$56	9%	

•	Foodservice	revenue	down	4%
	Valuma imi	orovemer	t conti	nua

 Volume improvement continues as 1Q21 y/y volume was (4%) but March volume was +7% despite continued impact from COVID-19

#### - Adj. EBITDA up 9% +\$5mn

- Favorable raw material costs, net of lower costs passed through
- Partially offset by higher manufacturing costs and lower sales volume

(\$ in millions)	Food Merchandising			
	Q1 2021	Q1 2020	YoY %	
Net Revenue	\$342	\$344	(1%)	
Adjusted EBITDA	\$55	\$53	4%	

#### Food Merchandising revenue down 1%

- Sales volume down 4%
- Mostly offset by favorable pricing, net of mix
- Adj. EBITDA up 4% +\$2mn
  - Favorable material costs, net of lower costs passed through
  - Mostly offset by higher manufacturing costs

(\$ in millions)	Beverage Merchandising				
	Q1 2021	Q1 2020	YoY %		
Net Revenue	\$357	\$397	(10%)		
Adjusted EBITDA	(\$32)	\$49	NM		

NM – not meaningful

#### Beverage Merchandising revenue down 10%

- Primarily due to lower sales volume and lower pricing due to COVID-19
- Adj. EBITDA down \$81mn
  - Negative impact of Winter Storm Uri (\$34mn), a planned cold mill outage (\$16mn), production inefficiencies and lower pricing due to COVID-19



#### **COVID-19 & Winter Storm Uri Impact by Segment**

	Pactiv E	vergreen	Foods	service	Food Merchandising		Beverage Merchandising		
(\$ in millions) (estimated)	Q1 2021	FY 2020	Q1 2021	FY 2020	Q1 2021	FY 2020	Q1 2021	FY 2020	
Revenue Impact	(\$91)	(\$400)	(\$44)	(\$274)	(\$2)	(\$18)	(\$45)	(\$108)	
COVID-19 Adj. EBITDA <sup>(1)</sup> Impact	(\$38)	(\$178)	(\$22)	(\$104)	(\$2)	(\$12)	(\$14)	(\$62)	
Winter Storm Uri Adj. EBITDA <sup>(1)</sup> Impact	(\$39)	-	(\$4)	-	(\$1)	-	(\$34)	-	
Commentary			from COVID-1 Increased cosfacilities	lumes resulting 9 shelter-in-place t to safely operate n commercial and ial customers	<ul> <li>Increased cos facilities</li> </ul>	et to safely operate	pricing resulting shelter-in-place Planned mill of COVID-19 Employee pay cleaning costs	umes and lower or from COVID-19 e utage impacted by support, increased and other safety rotect employees	
(\$38mi Total Q1 2021 COV		Impacts of W	9mn) Vinter Storm Uri 1 2021	+ Other	\$9mn business operati	ons	(\$68n Q1 2021 YOY Ad impac	j. EBITDA <sup>(1)</sup>	

Steady Adj. EBITDA growth excluding COVID-19 and Winter Storm Uri impacts. We expect to capture future benefit as the COVID-19 environment normalizes.

(1) Adjusted EBITDA is a non-GAAP financial measure. See slide 22 for a reconciliation to the most comparable GAAP measure.



### 2021 Outlook







#### 2021 Outlook

The ultimate impact of COVID-19 to PTVE remains uncertain. All guidance assumes a second half recovery in Foodservice and Beverage Merchandising revenues

#### FY 2021 Adj. EBTIDA:

\$630mn - \$645mn

- The \$70mn change in guidance is due to \$50mn storm impact and \$20mn related to slower than expected mill operational recovery
- Volume recovery expected to continue and accelerate pace in 2H21
- Spike in raw material prices expected to pressure margins in 2Q21 with recovery in 2H21 into 2022

#### **Continued focus areas**

- Revenue recovery in Foodservice and Beverage Merchandising
- Recovery of raw material commodity prices
- Complete Next Generation Waste Elimination Program and Beverage Merchandising Strategic Review
- Mill operational improvements



#### **Conclusion & Q&A**







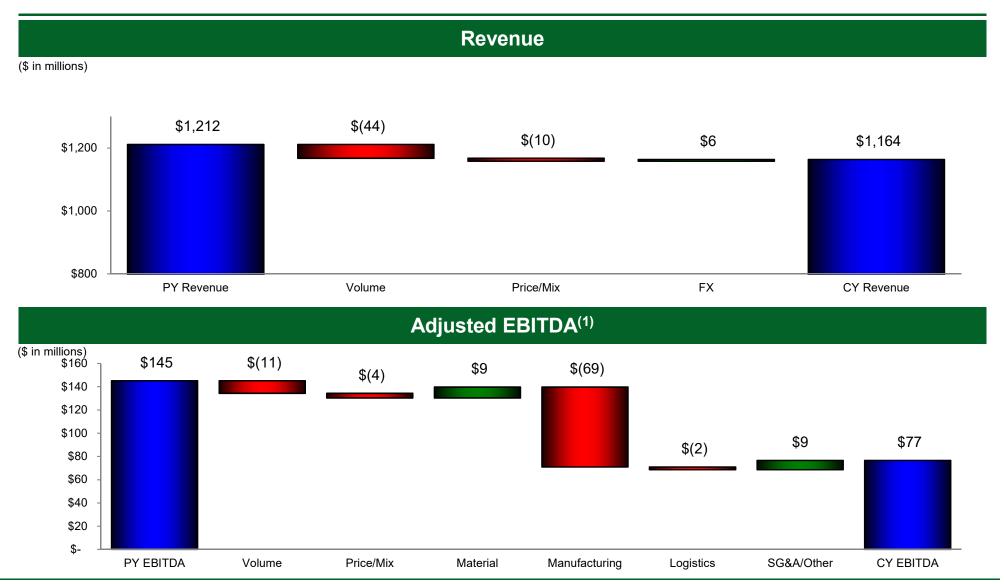
#### **Appendix**







#### Q1 Revenue & Adjusted EBITDA<sup>(1)</sup> Bridge







#### **Condensed Consolidated Statements of (Loss) Income**

(\$ in millions)

	For the three months ended March 31,			
		2021 2020		
Net Revenues	\$	1,164	\$	1,212
Costs and expenses		(1,182)		(1,161)
Other income, including restructuring, impairment, other related charges and non-operating income		31		90
Interest expense, net		(42)		(102)
(Loss) income from continuing operations before tax		(29)		39
Income tax benefit		18		94
(Loss) income from continuing operations		(11)		133
(Loss) income from discontinued operations, net of income taxes		(3)		3
Net (loss) income		(14)		136
Income attributable to non-controlling interests		(1)		-
Net (loss) income attributable to Pactiv Evergreen Inc. common shareholders	\$	(15)	\$	136
No. 4 (In any language and lang				
Net (loss) income per share from continuing operations:		(0.00)	•	
Basic	\$	(0.07)	\$	0.99
Diluted	\$	(0.07)	\$	0.99



# Reconciliation of Net (Loss) Income from continuing operations to Adjusted EBITDA and Free Cash Flow

(\$ in millions)

	For the three months ended March 31,			
	2021	2020		
(Loss) income from continuing operations	\$ (11)	\$ 133		
Income tax benefit	(18)	(94)		
Depreciation and amortization	73	68		
Interest expense, net	42	102		
Foreign exchange gains on cash	-	(84)		
Non-cash pension income	(23)	(18)		
Operational process engineering-related consultancy costs	3	8		
Related party management fee	-	5		
Restructuring, asset impairment and other related charges (net of reversals)	(2)	3		
Strategic review and transaction-related costs	-	6		
Unrealized losses on derivatives	1	17		
Executive transition charges	10	-		
Other	2	(1)		
Adjusted EBITDA	\$ 77	\$ 145		
Capital expenditures from continuing operations	(60)	(71)		
Free Cash Flow	\$ 17 \$			



#### **Strategic Investment Program**

Categories	Benefit as of 12/31/19	Benefit as of 12/31/20	Benefit as of 3/31/21	Total targeted payback	Capex spend through 3/31/2021	Total Program Capex
Business growth (including Evergreen Integration)	(\$ in millions)	(\$ in millions)	(\$ in millions)	~1.5 years	(\$ in millions) <b>\$152</b>	(\$ in millions) \$187
New product and material innovations	\$15	\$22	\$22	~2.0 years	\$71	\$105
Automation	\$16	\$27	\$31	~2.0 years	\$85	\$99
Digital Transformation	\$5	\$7	\$8	~2.5 years		
Integrated Supply Chain	_	\$9	\$12	~2.0 years	\$190   	\$270
Cost reduction	\$3	\$18	\$22	~4.5 years		L;
Total	\$56	\$121	\$144	~2.0 to ~2.5 years	\$498	\$661



# pactiv \$ evergreen